

Matt Lankford

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Objective

I am looking for a small to medium size business that wants to RADICALLY improve their IT. I specialize in turning IT infrastructures that have run a muck into the well oiled machines that management dreams of. I look forward to putting management back in control while working myself out of a job.

Summary

Over 15 years experience creating, promoting, maintaining and supporting systems and the people who use them. Fearless in the face of difficult problems. Bold and unafraid of honesty and truth. Creative thinker and driver of business objectives with pizzazz. Aggressive pursuer of excellence and untapped business opportunities. Courageous and decisive action maker known as the one with a plan. Builder and leader of teams while maintaining focus on business goals and objectives. Personable and upfront with good news or bad.

Technical experience

Analysis, programming, hardware creation, database administration and process automation. Server, desktop, data network and phone system deployment and support. IT cost reduction, disaster planning and recovery. Dynamic systems scaling and virtualization. Heavy Linux and open source experience. Passion for staying on top of the cutting edge and innovative uses of existing technology.

Professional Highlights

Your Best Rate Financial 2000 - Current

Chief Technology Officer

Founding member and key player in growing from a small family owned company to INC magazines 77th fastest growing company in 2007. Responsible for many aspects of business with a focus on technology and marketing efforts. Leader and adviser across operational boundaries. Planner and forecaster of marketing and sales efforts. Creator of systems to facilitate and report on all company functions. Prospector of new technology and processes to further our reach into the lending market. Protector of personnel, digital and physical assets. Managed governmental interfacing and reporting for HUD requirements. Managed build out of new space for expansion. Managed moving of company to new facilities. Negotiated contracts in many areas of business.

Naviant 1998 - 2000

Data Center Operations Manager

Started as a simple system administrator and quickly became responsible for all aspects of running and maintaining the data center. Redesigned and implemented entire hardware platform to bring performance and up-time from a dismal level to more than anyone hoped for at half the budget allocated. Became a hero when an emergency data center move was required and pulled it off without disrupting any business units. Relocated entire data center to new facility, again without disrupting business. Realigned operations and procedures after acquisition by a larger company.

American Liberty Mortgage 1997 -1998

Director Of Information Systems

Quickly rebuilt entire network to alleviate dismal down-times costing thousands of dollars daily. Stabilized core applications taking them from nearly useless to outstanding performance and profitability. Took control of marketing data management and reduced costs from \$1.2 million dollars monthly to less than \$600,000 while increasing customer contacts. Managed existing telemarketing back-end and data sources. Created entirely new telemarketing systems from scratch enabling further cost reductions and performance enhancements. Managed build out of new space during expansion of business.

Internet MCI 1995 - 1997

Programmer Analyst II

Quickly became the "go to guy" in a fast paced support environment. Found solutions quickly and presented them in ways that non-technical people could understand. Continually improved knowledge as the Internet improved and evolved. Created tools and techniques enabling support staff to provide customer support faster and with better results.

Rail-Tec 1991 - 1995

Supervisor

Started as general labor swinging a sledge hammer on track building crew and was quickly promoted to lead, then supervisor. Learned and then taught others to operate all heavy equipment involved in the process of building and maintaining railroad systems. Became the computer support person and created systems that helped manage and improve the bidding process.

Programming Skills

RUBY / PHP / PERL / SHELL

HTML / CSS / Javascript / SQL

Networking Skills

Web / Mail / DNS / File Server
Systems

Routers / Firewalls / Switches

Systems Skills

CISCO / Novell / Microsoft / Linux /
Asterisk Training

Windows / Linux / Novell Servers